



Home Infusion & Specialty Pharmacy is our business.
Taking care of patients is our passion.

CONTINUUM^{Rx}
A Division of Principle Pharmacy Group, Inc.



OUR COMPANY

We partner with hospitals and health systems to integrate home infusion and specialty pharmacy services into their daily operations. Designed to improve access and solve compliance challenges, we enable our partners to offer their patients seamless access to home infusion, specialty pharmacy and related services. Our services produce shorter lengths of stay, fewer related readmissions, enhanced patient compliance with post-discharge clinical care plans and improved quality of patient care.

Our applied knowledge and expertise managing hospital-based pharmacies and specialty outpatient pharmacies ensure clinical, operational and financial success for our partners. We have proven provider and patient engagement programs that optimize the provider and patient's use of our services, ensuring a high level of patients' compliance with their therapy regimen and clinical care plan.

Pharmacists, nurses, care coordinators and insurance specialists assist with the physicians and patients' unique needs when ordering home infusion and specialty medications. Our one-call approach and electronic platform for referral management makes the ordering and discharge planning process simpler for caregivers. Our partners benefit from a state-of-the-art service and fulfillment center designed to provide high quality compounding, logistics and 24/7/365 patient management.

Our partnership model allows hospitals to participate economically without significant upfront capital investment or the expertise and resources required to open and operate a successful specialty pharmacy. Our regional and national network of hospital partners provides the necessary scale to effectively manage contractual relationships with payers and drug manufacturers. We allow our hospital partners to enhance their revenue capture opportunities related to pharmacy services and improve their affiliated physicians' and patients' experience with the healthcare system.

70% of a hospital's patients will have one or more chronic conditions.

These patients are discharged to home or an alternate setting requiring medication therapy management needs that can require as many as 15 or more recurring prescriptions from their providers, of which 20% will go unfilled. In addition, the typical acute care hospital has a number of patients requiring some type of home infusion or specialty medication therapy that will be ordered by their physician upon discharge to their home.

Our model offers home infusion and specialty pharmacy fulfillment capabilities integrated into the system to improve provider and patient access.

This approach has been proven to improve provider and patient satisfaction, reduce medication errors that can result in unnecessary hospital readmissions and improve overall patient outcomes through better compliance.

OUR SPECIALTY PHARMACY CENTERS

Our ContinuumRx™ pharmacy team consists of infusion pharmacists, nurses, and registered dietitians trained in the specialized area of infusion therapy. Patients receive infusion therapy in the home with training and resources to meet their needs, as well as clinical monitoring by our team of pharmacists and nurses. Working closely with the physician directing the care, other medical professionals and patients, we provide the following services:

- Patient/caregiver training by highly specialized infusion nurses encourages active participation in the therapy and understanding of the therapeutic goals while in the hospital
- Coordination of an overall home care plan of infusion therapy and related services
- Emotional support and counseling to ease the transition to home
- Infusion solutions compounded to precise specifications using state-of-the-art equipment
- Provision of technologically advanced equipment, supply delivery, and careful inventory control to ensure that patients have appropriate supplies on hand at all times
- Clinical monitoring of infusion patients
- Nutritional assessments performed by registered dietitians on TPN and enteral patients
- Monitoring of the patient's clinical status and treatment efficacy as well as patient compliance and tolerance of the therapy and evidence-based preventive/chronic care office visits and testing guidelines
- Identifying and communicating in a timely manner to physicians any related problems or reactions to permit appropriate adjustments
- Processing of claims to Medicare, Medicare HMOs, Medicaid, private insurance companies, and others

MEDICATIONS & THERAPIES

We provide injectable medications and disease state therapy management services for a variety of illnesses. Our medications are prepared to exact specifications to meet the needs of our patients. Medications and therapies include, but are not limited to:

- Antibiotics, Antivirals & Antifungal Therapies
- Chemotherapy
- Desferal®
- Enteral Therapy
- Hemophilia Factor Products
- Human Growth Hormone
- Hydration
- Inotropics
- IVIG
- Remicade®
- Steroids
- Total Parenteral Nutrition (TPN)

BENEFITS

- Co-branding of home infusion and specialty pharmacy services to provide seamless service offering
- Access to programs that are proven to decrease inpatient length-of-stay (LOS) and reduce readmissions
- Provider and patient engagement programs designed to optimize consumer and provider use of the service
- Participate in a partnership that is fiscally sound and delivers a higher level of care for discharged patients

For More Information

For more information on partnership opportunities or to obtain a quick assessment of your specialty pharmacy opportunity, contact us at:

Principle Pharmacy Group, Inc.

Two Perimeter Park South, Suite 230 East
Birmingham, Alabama 35243

Phone: 205-968-9500

Toll-free: 877-778-4300

Fax: 205-968-9501

www.principlepharmacy.com



CONTINUUM^{Rx}
A Division of Principle Pharmacy Group, Inc.