



Pharmacy Operations peace of mind.
Enhanced patient care.



PRINCIPLE
PHARMACY GROUP





Your pharmacy operation is ever-changing and complex. Needs arise for interim and full-time staff assignments. GPO and wholesaler relationships must be constantly monitored and managed to achieve optimal savings. JC and other regulations require continuous evaluation and continuous quality improvement of practices. Emerging technologies must be implemented, integrated and adopted. Product and charge master updates must remain ongoing to optimize reimbursement. Continuing education and training is required to ensure retention and development of top talent. And this is just the beginning. When you need expert resources, perspective and sustainable solutions, we can help.

Right Services, Right Time.

Whether it's finding a talented pharmacy leader, containing drug costs or understanding the impact of new regulatory standards, acute care pharmacies are faced with many challenges. These challenges consume valuable clinical resources that are better served focusing on clinical decisions and patient care. Principle helps acute care hospitals optimize their pharmacy's productivity and performance by delivering strategic support services that minimize the ever-evolving disruptions that can impact service as well as clinical and financial performance. When an operational crisis needs immediate attention, or a need for remote services delivering consistent and superior performance arises, we provide the right services at the right time.

Containing Pharmaceutical Costs

Principle has a corporate resource team that helps acute care facilities identify and manage one its most expensive assets – drugs. With millions of dollars in annual drug purchases under management, our team of experts and proprietary analytical services track and provide best practice guidelines for the top drug categories, including anti-infectives, which normally account for 20% or more of a hospital's total pharmaceutical spend.

Fewer than 30% of hospitals monitor formulary compliance, which can lead to inefficiencies in drug purchasing. In fact, 70% of the time, a more expensive antibiotic is used than is necessary. Knowing and implementing effective clinical protocols is essential to improving patient outcomes and reducing length of stay. Our proprietary clinical assessment tool tracks and trends the utilization of pharmaceutical spend, providing benchmark comparisons among hospitals of similar size and service.

Our key opportunity indicator dashboard enables hospital executives the peace of mind in knowing that opportunities to optimize clinical and financial performance through drug interchange and clinical intervention will be alerted to the Director of Pharmacy for consideration. A subscription for this service delivers intelligently organized information and a team of clinical specialists to your desktop every month to discuss opportunities to control costs and improve patient care.

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Services Include:

- **Recruiting interim & full-time management & staff level pharmacy personnel**
We are able to quickly respond with highly qualified interim placements that ensure minimal disruption during permanent searches. With an extensive in-house recruiting team and over 200 pharmacists on staff, we can manage most any assignment.
- **Pharmaceutical cost containment**
With millions of dollars in annual drug purchases under management, we use an organization's purchase order history, GPO and wholesaler data to identify actionable opportunities around inventory and buying group compliance. Our online tool highlights specific savings opportunities using high-level dashboards with drill-down capabilities.
- **Automation development, integration and support**
With emerging technologies and dispensing automation, integration, adoption and optimization is critical to any hospital's success. We ensure that systems are properly integrated and adopted by staff so that optimal ROI can be achieved.
- **Patient safety and regulatory compliance**
Due to ongoing changes to JC accreditation and regulatory compliance, acute-care hospitals must continuously evaluate current practices and control clinical processes in order to maintain a high level of compliance. We have established programs and mock surveys that ensure hospitals are best prepared for audits.

Whether analytical expertise to contain pharmacy costs, product and charge master maintenance to optimize reimbursement, ongoing staff development and clinical training or an informatics specialist to support pharmacy systems, we can fill some of your most critical gaps at a fraction the expense of a full-time or even part-time pharmacist. Call today to learn more about our consultative services and online subscription based services that can be customized based on your unique needs.

BENEFITS TO YOUR ORGANIZATION

- Optimal ROI with the right services at the right time
- All interim and full-time staff placements are Principle University™ Certified
- On-line access to clinical education and services that optimize staff knowledge and efficiency
- Subscription-based services to meet your unique needs

For More Information

For more information on how we can optimize your pharmacy, contact us at:

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